

1 **Genetic breeding as an adaptive strategy to cope climate change in Brazilian agriculture**

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26 **ABSTRACT**

27 An important adaptive strategy to cope climate change is plant breeding through the
28 development of seeds resistant to water stress or high temperature. Therefore, the present
29 paper provides an analysis of adaptation to climate change using genetic breeding on
30 Brazilian farms. This work aims to investigate how climate change will affect the adoption of
31 genetic breeding and the profitability of farmers. Temperature and rainfall projections for the
32 2010-2099 time periods were used, considering different climate scenarios (A1B and A2),
33 according to IPCC (2007). The used framework was the Treatment Effects model. The results
34 indicate that the probability of using transgenic seeds will grow from 74% in the current
35 period to 86% in 2020, 83% in 2050, and 81% in 2080, in the A1B scenario. The producers
36 who adopt this adaptation strategy will have higher profits. In the areas where genetic
37 breeding is used in agriculture, the land value tends to be higher in both scenarios. Therefore,
38 producers who adopt this adaptation measure will be less exposed to the adverse effects of
39 climate change. Our conclusions corroborate that it is necessary to invest in adaptation
40 strategies so that Brazil can overcome the adverse effects of global climate change.

41 **Keywords:** Climate change; adaptation; genetic breeding; Propensity score-matching; Brazil

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51 **1. Introduction**

52 World population has been continuously growing since early 13th century. According
53 to projections, the population will continue to increase until approximately 2050, resulting in
54 several environmental problems, such as global warming (Oh et al., 2011). The agricultural
55 sector, which directly depends on temperature and rainfall, is one of the most vulnerable to
56 climate change (Deschênes and Greenstone, 2007). High temperature and water deficit are
57 two important environmental constraints to plant growth and productivity in several countries
58 (Ciais et al., 2005). Global climate change will presumably increase the occurrence and
59 extend the distribution of these constraints, leading to further reduced productivity (Chaves et
60 al., 2002; Lobell and Asner, 2003; Porter, 2005; Thuiller et al., 2005; IPCC, 2007).
61 Temperature rise is expected to cause severe drought stresses in crops and, eventually, food
62 shortages. Hence, it is believed that manipulation of high temperature and drought stress
63 tolerance in plants may alleviate human suffering due to agricultural stresses (Oh et al., 2011).

64 Temperature and water supply (mainly by rainfall) are critical factors not only for
65 productivity, but also for several physiological processes, such as seed dormancy (breaking
66 and initiation) and germination. Furthermore, seedling emergence is a process synchronized
67 with seasonal changes in the environment (Baskin and Baskin, 2000; Fenner and Thompson,
68 2005). The germination of some species occurs soon after dispersion, while in other species, it
69 is delayed due to dormancy, until a favorable season, when the seedlings are able to survive,
70 grow and then reproduce (Walck et al., 2011). Thus, climate changes, associated with other
71 environmental changes (e.g. land use) can affect not only the productivity of crop plants, but
72 also the entire production chain.

73 According to Seo and Mendelsohn (2008a), in order to adequately quantify the
74 impacts of climate change on agriculture, it is necessary to consider adaptation strategies. The
75 analysis cannot simply estimate how a particular culture will be affected, but it should

76 recognize that producers will change their production decisions to maximize profit according
77 to each climate scenario. In this context, studies which assume that producers will continue
78 performing the same activities without changing their production techniques certainly
79 overestimate losses. The main adaptation strategies to the agriculture sector included crop
80 diversification and switching, changes in planting and harvesting seasons, irrigation, use of
81 soil conservation techniques, shading, and use of genetic breeding.

82 The discovery of recombinant DNA technology allowed the development of
83 transgenic seeds aiming to achieve, among other traits, increased tolerance or resistance to
84 high temperature, drought, pathogens, and specific herbicide groups. Nowadays, both
85 traditional breeding and genetic engineering of crop plants have been used to improve drought
86 and high temperature tolerance or resistance aiming at increasing agricultural productivity in
87 regions affected by global warming (Oh et al., 2011). Plant breeding also allows farmers to
88 employ strategies for more rational use of soil and water, weed management and general
89 inputs that allow increased production and income (Da Silva et al., 2007).

90 To date, transgenic crops occupy 10% of ~1.5 billion hectares of all cropland in the
91 world (James, 2010). This report showed that developing countries were the main responsible
92 for this amount. Brazil, Argentina, China, India, and South Africa planted 63 million hectares
93 of transgenic crops in 2010, equivalent to 43% of the global total area, and are driving the
94 adoption in developing countries. Further, transgenic soybean is the main transgenic crop,
95 occupying 73.3 million hectares or 50% of global transgenic area, followed by maize (46.8
96 million hectares, or 31%), cotton (21.0 million hectares, or 14%) and canola (7.0 million
97 hectares, or 5%). Thus, transgenic crops are already contributing to sustainability and can help
98 mitigate the effects of climate change by contributing to food, feed and fiber security, and self
99 sufficiency, including more affordable food, and by increasing productivity and economic
100 benefits to farmer sustainability (James, 2010).

101 The main studies that analyzed climate change impacts on Brazilian agriculture
102 (Siqueira et al., 1994; Sanghi et al., 1997; Nobre et al., 2005; Ávila et al., 2006; EMBRAPA,
103 2008) are unanimous in stating that climate change will cause a negative impact on the
104 country. There is also agreement that the regions will be affected differently, which is directly
105 related to the wide variation in climatic conditions throughout the national territory. However,
106 with the exception of the analysis of change in land use of Evenson and Alves (1998), none of
107 the several studies considered adaptation, which may overestimate the impacts. Therefore, the
108 explicit inclusion of the use of genetic breeding as an adaptive strategy provides better
109 understanding about the impacts on the Brazilian agricultural sector, thus contributing more
110 effectively to future public policies aimed at creating strategies to combat the effects of global
111 warming on agriculture.

112 In this scenario, the present paper aims to analyze climate change effects on Brazilian
113 agriculture, considering genetic breeding as an adaptation strategy. Here we considered the
114 use of transgenic seeds in the Brazilian agriculture as a proxy for genetic breeding. Thus, we
115 investigated how climate variability affects the adoption of transgenic seeds and if this
116 adaptation method will reduce farmers' vulnerability to climate alterations and, in affirmative
117 case, how much producers who do not use these seeds would be affected.

118 The methodology applied is described in Section 2, which explains how propensity
119 score-matching estimators were used to obtain the average effect of the treatment. Section 3
120 describes the data sources and variables used in this study. The empirical results are presented
121 in Section 4, followed by simulation results of future climate change scenarios. The final
122 section presents a summary, conclusions and policy discussions.

123

124 **2. Methodology**

125 This study tests the hypothesis that the use of genetic breeding, specifically transgenic
126 seeds, as an adaptive measure tends to mitigate the negative effects of global climate change
127 on Brazilian agricultural sector. In fact, this decision is taken in a process to maximize
128 benefits to ensure that only optimal choices are observed, regardless of which option was
129 selected. The choice is an optimization action, influenced by the environment in which
130 producers dwell (personal characteristics, economic conditions etc.). Transgenic seed
131 adoption is voluntary and may be based on individual self-selection. Therefore, this is a
132 classic nonrandom treatment assignment. In this scenario, the traditional regression analysis
133 may not capture the true effects of the use of transgenic seeds on agricultural profits. This
134 problem can be solved by matching methods, using a class of estimators called propensity
135 score-matching estimators (PSM). This methodology was first developed by Rosenbaum and
136 Rubin (1983). In this study, the standard matching procedure described in Heckman and Robb
137 (1986), Heckman et al. (1997; 1998), and Bento et al. (2007) is adopted.

138 Following Bento et al. (2007), let Y_1 be the potential outcome in the “treated” state,
139 which is the value of the land of the county that adopted transgenic seeds, and Y_0 is the
140 potential outcome that would have happened in these counties had they not adopted these
141 seeds. The farmer profitability was represented by land values because, according to
142 Mendelsohn et al. (1994), land values are simply the present value of profits (or net revenues).
143 These are called potential outcomes because only one of (Y_0, Y_1) is observed for each county.
144 Let $D=1$ indicate a county with areas that use transgenic seeds and let $D=0$ indicate a
145 county without such areas. Finally, let X be a vector of observed covariates affecting both
146 transgenic seed adoption and outcomes. These covariates, such as soil, climatic characteristics
147 and socioeconomic aspects of the counties will be detailed in the next section.

148 The effect of the use of transgenic seeds on farm profitability, measured by land
149 values, is the parameter of interest. It is calculated by the mean effect of being in a county

150 with areas that use transgenic seeds versus an observationally equivalent county, as measured
 151 by X , that does not use transgenic seeds. Formally, the parameter of interest is:

$$152 \quad \Delta ITT = E(Y_1 - Y_0 | D=1) \quad (1)$$

153 where ΔITT refers to the average treatment effect on the treated observations.

154 According to Bento et al. (2007), the matching method consists of finding a “proxy”
 155 for Y_0 , since Y_0 is not observed for this treated observation (e.g., $D=1$). This “proxy” is
 156 called counterfactual outcome, e. g., the one which would have resulted in case an individual
 157 farmer had not used transgenic seeds. Propensity score estimator will be defined as an
 158 estimator for $E(Y_0 | D=1)$, using an appropriate subset of the $D=0$ data. Matching
 159 estimators pair each treated observation with one or more observationally similar nontreated
 160 observations, using the conditioning variables, X , to identify similarity. This methodology is
 161 valid if outcomes are not dependent of the selection process, conditional on these X 's. As
 162 showed by Rosenbaum and Rubin (1983), the independence condition holds conditional on
 163 the propensity score $P(X)$ as well, which leads to the propensity score matching method.

164 The estimation of the model is carried out in three stages. In the first, a probit model of
 165 transgenic seed adoption is estimated. The estimated coefficients were used to predict the
 166 probability of using transgenic seeds for each observation, e.g., the propensity score. In the
 167 second, the data were divided into the treatment group (the counties that used transgenic
 168 seeds) and the control group (the counties that did not use transgenic seeds, but presented
 169 characteristics similar to those of the areas that adopted them), using the propensity scores. In
 170 the last step, it was estimated a counterfactual for each treated observation ($Y_0 | D=1, P[X]$)
 171 based on ($Y_0 | D=0, P[X]$) the kernel matching. The average effect of the treatment on the
 172 treated (the conditional mean difference), e.g., the impact of the use of transgenic seeds on
 173 farmers who actually adopted them is:

$$\begin{aligned}
\Delta TT &= \{Y_1 - Y_0 \mid D = 1\} \\
174 \quad &= E[E\{Y_1 - Y_0 \mid D = 1, P[X]\}] \\
&= E[E\{Y_1 \mid D = 1, P[X]\} - E\{Y_0 \mid D = 0, P[X]\} \mid D = 1]
\end{aligned} \tag{2}$$

175 The main objective of this research was to analyze the medium and long-term effects
176 of climate change on agriculture. Thus, simulations were performed. In these simulations,
177 projections of temperature and rainfall were used for three time periods: 2010-2039, 2040-
178 2069 and 2070-2099. We considered two climate scenarios, A1B and A2, according to the
179 Intergovernmental Panel on Climate Change (IPCC, 2007).

180

181 **3. Data**

182 Three categories of variables were used to compose the X vector: climatic, agronomic
183 and socioeconomic (Table 1). The unit of observation was the Minimum Comparable Area
184 (MCA), which refers to the aggregated area of the smallest number of counties needed to
185 ensure the comparisons of the same geographical area at different time periods. Since MCAs
186 represent county-level observations, we will refer to them as “counties”, to simplify the
187 exposition. The use of farmer-level data for each variable would be ideal. However, the
188 Instituto Brasileiro de Geografia e Estatística (IBGE) only provides these data without
189 identifying geographic coordinates (latitude and longitude) to preserve the privacy of the
190 farmers who answered to the Agricultural Census’ questionnaires. Therefore, it is not possible
191 to assign values of climate variables to each producer. MCA was used to solve this problem.

192 Socioeconomic variables (aspects related to education, age, income, etc.) and those
193 related to access to water resources were obtained from the 2006 Agricultural Census,
194 published by IBGE. The agronomic aspects used referring to types of soil were provided by
195 IPEADATA. These variables were created by overlaying geo-referenced county boundaries
196 over geo-referenced land-attribute data.

197 Information about observed temperature and rainfall was extracted from CL 2.0 10'
198 dataset, produced by the Climate Research Unit – CRU/University of East Anglia. The
199 observed climate variables are temperature (°C) and rainfall (mm/month), for the 1961-1990
200 period. Monthly values were averaged to create two seasonal means: December through
201 February (summer) and June through August (winter). This seasonal specification decreases
202 the information loss associated with the conventional use of one month from each season and,
203 at the same time, maintains a measure of the trends in intra-annual variation. In order to
204 construct the variables, all climate data were converted into arcGIS shapefiles using their XY
205 coordinates, these grid-points were joined to the MCA boundary layer, and the average
206 temperature and rainfall were calculated for each MCA. Unlike the analysis already carried
207 out for Brazil, which included only the first moments of temperature and rainfall distributions,
208 in this study, climate variability was considered and the second moments of these
209 distributions were included.

210 It is important to highlight that the decision of considering only summer and winter
211 temperature and rainfall, instead of the four seasons, was based on studies by Seo and
212 Mendelsohn (2008b) and Seo (2010, 2011). According to the authors, such specification is
213 more appropriate to studies related to South America, since this region does not present four
214 well defined seasons, differently from the USA. However, several specifications that also
215 included other seasons were tested. The estimated models, with variables related to summer,
216 autumn, winter, and spring, generally present few statistically significant coefficients (data
217 not shown), confirming their low adequacy to the Brazilian case.

218 For the projected climate values, average data generated by ten General Circulation
219 Models (GCMs) were used. The following models were used: CNRM_cm3, CSIRO_MK3.0,
220 GFDL CM2.1, GISS ER, IPSL_CM4, MIROC3.2_medres, MPI ECHAM5, MRI
221 CGCM2.3.2, UKMO_HADCM3 and UKMO_HadGEM1. The emission scenarios, A1B and

222 A2, are based on the 4th Assessment Report of IPCC (2007). For each model, climate data for
223 four time series were provided: 1961-1990 (named current), 2010-2039 (2020), 2040-2069
224 (2050) and 2070-2099 (2080). Time series were used rather than single year projections, in
225 order to prevent the selection of an outlier projection-year. Time series provide a better
226 measure of the overall trend, which is the purpose of this study. Data on projected climate
227 change were provided by the Centro de Previsão de Tempo e Estudos Climáticos/Instituto
228 Nacional de Pesquisas Espaciais (CPTEC/INPE). Table 2 summarizes the climate scenarios of
229 the three models for the years 2020, 2050 and 2080.

230 Finally, the dependent variable of the Treatment Effect Model is land value. This
231 variable, provided by the IBGE 2006 Agricultural Censuses, is measured in terms of
232 monetary units (1000 R\$). Land values represent the best estimations by farmers of the value
233 of their land without any improvements, such as buildings. All statistical procedures were
234 performed using the Stata 11.0 software system (StataCorp LP, College Station, TX, USA).

235

236 **4. Results and Discussion**

237 First, the descriptive statistics of the variables presented by the two types of
238 agricultural production (Table 3) will be examined. Among the 3123 counties considered in
239 this work, 2039 (~ 65% of the total sample) presented areas where transgenic seeds were
240 adopted. It was observed that the counties that use transgenic seeds were exposed to higher
241 temperatures in both summer and winter. On the other hand, these counties were exposed to a
242 lower volume of rainfall during summer. Both productions are also exposed to high rainfall
243 and low temperature variability. These results are in agreement with the adoption of adaptive
244 strategies, as evidence of the use of seeds tolerant or resistant to high temperatures and water
245 deficit.

246 High temperatures are expected to cause severe water deficit in crop plant. Thus,
247 transgenic seeds can be used to avoid drought effects. Therefore, drought can also occur due
248 to irregular rainfall patterns among the seasons. These irregular patterns lead to seasonal soil
249 water deficit and decreased productivity. Climate changes may also lead to increased
250 incidence of pathogens, such as diseases caused by *Fusarium*, which are more severe in dry
251 environments (Booth, 1971). Changes in temperature and rainfall patterns may affect the
252 susceptibility of plants to pathogens. Plants growing in optimal temperature, water and
253 nutrient conditions are able to tolerate a certain degree of infection. However, in less
254 favorable environmental conditions, such as those resulting from climate change, plants
255 become less tolerant and more susceptible to pathogen infection. Thus, the use of transgenic
256 seeds resistant or tolerant to drought and pathogens becomes an essential tool for increasing
257 productivity, especially in regions where climate variability is characterized by low rainfall
258 and high temperatures.

259 Differences can be seen in agronomic and socioeconomic variables as well. Producers
260 that use transgenic seeds had more access to water and were located in counties with high soil
261 quality (Table 3). These data indicate that the use of transgenic seeds is related to the
262 agronomic conditions of crop lands, because it would not be economically viable to adopt this
263 strategy in areas where conditions were not satisfactory. The average of farms that did not
264 receive technical guidance was lower among those that use transgenic seeds; these producers
265 also had more experience than those who did not use transgenic seeds. On the other hand,
266 access to higher education did not present significant differences (Table 3). In general,
267 producers with these characteristics are expected to have good knowledge about genetic
268 breeding technology and therefore are more likely to adopt the strategy.

269 Finally, the land values of producers that use transgenic seeds were higher than those
270 of producers that have not adopted this strategy (Table 3). This is the first evidence that the

271 use of transgenic seeds to reduce the risk associated with climate variability generates higher
272 income to farmers and is an effective adaptation strategy.

273 Following the proposed methodology, the first part of the analysis consisted of
274 estimating a probit model in order to obtain the propensity score (Table 4). The dependent
275 variable received the value 1 if there were areas using transgenic seeds in a given county and
276 0, otherwise. The explanatory variables included were those described in Table 1. The model
277 was highly significant, according to the Likelihood ratio statistics. The parameters are mostly
278 significant at 1 and 10% level, and all climate coefficients are statistically different from zero.

279 The estimated probit model indicates that agronomic, socioeconomic, and climate
280 conditions affect the use of transgenic seeds in Brazil. Accesses to water resources and
281 availability of land in good conditions for agricultural practice (in terms of soil quality) are
282 important aspects. Farmers' decision is also conditioned by their technical expertise and
283 management capacity, which involves understanding about the potential and limitations of the
284 technique, its operation and functioning. Good income conditions are also important. It was
285 also observed that transgenic seeds have been adopted as a response to temperature changes
286 rather than decreased rainfall. The expectation that the adoption of transgenic seeds is
287 influenced by climate variations and, thus, can effectively be modeled as an adaptive strategy,
288 was confirmed.

289 After propensity score estimation, it was possible to evaluate the performance of both
290 producers that use and do not use transgenic seeds in the present and future climate change
291 scenarios proposed by IPCC (2007). This analysis was performed by calculating the average
292 effect of the treatment on the treated (ΔTT), for which the variable of interest was land value.
293 Possible benefits of transgenic seeds as adaptive measure were evaluated as well as losses
294 related to the decision of not using these seeds. Table 5 shows mean estimates of land value
295 for each period of time and climate scenario.

296 Following Mendelsohn et al. (1994) and Seo (2011), simulations were performed by
297 changing the climatic conditions and maintaining socioeconomic and agronomic conditions
298 unchanged. According to Seo (2011), it should be noted that many aspects other than climate
299 will change in the future, e.g. technological factors, economic development, agricultural
300 policy, international trade, regimes etc. However, Seo (2011) explains that this kind of
301 simulation aims to separate the effects of climate from other changes in economic conditions.

302 Results on Table 5 show that, in future simulations, returns associated to the use of
303 transgenic seeds are always higher than the production systems that do not use these seeds.
304 The P-value indicates that the differences between the two classes of producers are
305 statistically significant at less than 1%. In the counties where transgenic seeds are used, the
306 average land value tends to increase (although there is little reduction in the period 2070-
307 2099, compared to 2040-2069 in A1B scenario). There is a significant reduction in the
308 average land value in the counties where agricultural production is performed exclusively
309 without transgenic seeds. Losses can range from R\$ 21.7 million (scenario A1B) in the short
310 term to 15.8 million (scenario A2) in the long term.

311 According to Schlenker et al. (2005), benefits and costs are capitalized in future land
312 values. Thus, it can be stated that under climate change scenarios, the profits achieved with
313 transgenic seed adoption outweigh its costs. This result is consistent with those presented by
314 Margulis and Dubeux (2010). According to these authors, the relationship between the cost of
315 investment in genetic breeding and the benefit (measured by the losses avoided) seems to be
316 advantageous, ranging from 8% in 2020 to 5% in 2070 for soybean production, and 8% to
317 11% for rice production.

318 It can be argued, therefore, that producers who use transgenic seeds will be less
319 exposed to the negative effects of climate changes. Average global temperatures have been
320 continuously growing since the past decades and will continue to increase in coming years,

321 which may present high frequency of extremely hot days (Asseng et al., 2011). Temperature
322 rise is expected to accelerate phenological processes of plant development, resulting in a short
323 growing season. A wide range of crops are vulnerable to thermal stress. Wheat plants exposed
324 to high temperature, for example, show rapid leaf senescence and reduction of about 50% of
325 grain yield (Zhao et al., 2007). Furthermore, the interactions between the predicted increase in
326 air temperature (and, consequently, in soil temperature), dormancy and seed viability could
327 lead to decreased agricultural productivity, especially in developing countries located at lower
328 latitudes. Thus, by adopting transgenic seeds tolerant or resistant to high temperature, farmers
329 will decrease the risk related to changes in the weather pattern, avoiding direct and indirect
330 loss.

331 Water availability limits the growth and development of plants and this problem tends
332 to worsen in climate change scenarios. About 70% of the water in the planet is used for
333 agricultural purposes; it is estimated that about 3000 liters of water are necessary to feed one
334 person per day. Water use has increased substantially with agricultural productivity
335 improvement, which can lead to depletion of surface and underground water. Drought
336 resulting from climate change can lead to sharp increases in food prices and poverty in
337 developing countries. This trend should persist as a result of changes in weather patterns
338 resulting from climate change (FAO, 2003; Gornall et al., 2010). The use of transgenic crops
339 less vulnerable to drought, obtained from a group of genes that collectively optimize water
340 use, is an economically viable alternative to overcome the predicted impacts of climate
341 change. Thus, addressing temperature and water issues requires the most realistic estimates
342 that are possible of plant response to climate change.

343 However, there are still legal and cultural barriers against the use of transgenic seeds
344 in Brazil. Much has been said about the dangers to the environment and human health related
345 to genetically modified organisms. Nowadays, there are few transgenic lines approved and

346 commercially available in Brazil. Away of political and speculative issues, this study aimed to
347 simply analyze the cost and benefit of the use of transgenic seeds in a perspective of global
348 climate change. It is known that the use of transgenic seeds involves a series of reductions in
349 production costs, such as demands for water, pesticides and herbicides. Furthermore,
350 transgenic crops have increased their productivity, since annual yields are higher. Thus, it is
351 believed that, given the upcoming effects of climate change, legal and cultural restrictions on
352 the use of transgenic crops will be relieved.

353

354 **5. Conclusions and Outlooks**

355 The results confirmed prior expectations that the adoption of genetic breeding is
356 influenced by climate variations and, thus, should be modeled as an adaptive strategy. Under
357 current conditions, transgenic seeds have been adopted as a response to temperature variations
358 rather than to reduced rainfall.

359 It is possible to conclude that the land values of producers that use transgenic seeds
360 tend to be more stable, demonstrating the effectiveness of transgenic seeds as an adaptive
361 measure. Given climate change predictions, transgenic crops may improve agricultural
362 performance of the country, making producers less vulnerable to climate. It is confirmed,
363 thus, the need to include adaptation measures in the estimation, providing good assessment of
364 the actual events. Ignoring the adjustment makes the estimation of impacts overestimate
365 damages, sometimes dramatically.

366 It is necessary to point out some limitations of this study. The present work did not
367 capture the full range of adjustments that can be performed; in particular, when assuming
368 fixed portions of land, it was not possible to analyze how the pattern of land use for (non)
369 agricultural purposes will change. Since it is a partial equilibrium study, it does not deal with
370 the implications of these results in terms of the effects on other sectors of the economy. It is

371 suggested that future studies should consider these issues. It is also important to note that
372 studies of crosstalk simulations of different adaptive measures, such as an integrative view of
373 the relations between irrigation and genetic breeding, must be of great value to understand the
374 magnitude of the impacts.

375 Although the results indicate a less pessimistic scenario for the effects of climate
376 change, public policies should seek strategies to combat the effects of global warming in
377 agriculture sector. Moreover, given the importance of genetic breeding to mitigate the effects
378 of climate change, specific credit policies for future research in this area should be
379 encouraged.

380

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385

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490 Table 1 – Climatic, agronomic and socioeconomic variables used in this work

| Variable | Description |
|-------------------------------|--|
| <i>Climatic variable</i> | |
| Summer temperature | Summer average temperature (°C) |
| Summer rainfall | Summer total rainfall (mm) |
| Winter temperature | Winter average temperature (°C) |
| Winter rainfall | Winter total rainfall (mm) |
| Temperature variability | Second moment of temperature distribution |
| Rainfall variability | Second moment of rainfall distribution |
| <i>Agronomic variable</i> | |
| Water resources | Number of agricultural establishments with water resources |
| High agricultural potential | Proportion of land area in the county with high soil quality |
| Low agricultural potential | Proportion of land area in the county with low soil quality |
| <i>Socioeconomic variable</i> | |
| Farm income | Value of income earned by the farms (1000 R\$) |
| Age of head | Number of farms run by someone from 25 to 45 years old |
| Education of head | Number of farms managed by someone graduated from a university |
| Without technical guidance | Number of farms which had not received any technical guidance |
| Seeds costs | Mean value of seed cost per county (R\$) |
| Land value | County land value (1000 R\$) |

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500 Table 2 – Brazilian average GCM climate scenarios

| | Current | 2020 | 2050 | 2080 |
|-----------------------------------|---------|-------------|-------------|-------------|
| <i>Summer temperature (°C)</i> | | | | |
| A1B | 24.5 | 25.5 (+1.0) | 26.4 (+1.9) | 27.5 (+3.0) |
| A2 | 24.5 | 25.4 (+0.9) | 26.5 (+2.0) | 27.9 (+3.4) |
| <i>Winter temperature (°C)</i> | | | | |
| A1B | 20.2 | 21.6 (+1.4) | 22.6 (+2.4) | 23.6 (+3.4) |
| A2 | 20.2 | 21.5 (+1.3) | 22.5 (+2.3) | 24.1 (+3.9) |
| <i>Summer rainfall (mm/month)</i> | | | | |
| A1B | 167 | 164 (-1.8%) | 167 (0.0%) | 168 (+0.6%) |
| A2 | 167 | 164 (-1.8%) | 166 (-0.6%) | 168 (+0.6%) |
| <i>Winter rainfall (mm/month)</i> | | | | |
| A1B | 56 | 63 (+11.1%) | 63 (+11.1%) | 63 (+11.1%) |
| A2 | 56 | 64 (+12.5%) | 62 (+9.7%) | 63 (+11.1%) |

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502 Notes: 1) A1B and A2 refer to the Intergovernmental Panel on Climate Change scenarios

503 (IPCC, 2007). 2) “Current” refers to the baseline climate for 1961-1990.

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519 Table 3 – Descriptive statistics on agricultural production in Brazil

| Variable | Treated | | Control | |
|-----------------------------|-----------|------------|-----------|-----------|
| | Mean | Std | Mean | Std |
| Summer temperature | 24.64 | 1.97 | 24.19 | 1.96 |
| Summer rainfall | 158.41 | 74.80 | 190.44 | 68.47 |
| Winter temperature | 20.48 | 4.00 | 19.59 | 3.43 |
| Winter rainfall | 56.09 | 52.10 | 51.28 | 50.51 |
| Temperature variability | 3.71 | 3.19 | 3.80 | 2.12 |
| Rainfall variability | 5,361.03 | 3,792.87 | 5,649.12 | 3,209.85 |
| Water resources | 224.93 | 270.41 | 81.91 | 125.05 |
| High agricultural potential | 0.13 | 0.27 | 0.07 | 0.22 |
| Low agricultural potential | 0.52 | 0.41 | 0.64 | 0.43 |
| Farm income | 10,425.38 | 31,087.42 | 11,276.70 | 28,151.00 |
| Age of head | 425.01 | 428.77 | 176.20 | 209.08 |
| Education of head | 29.11 | 37.29 | 31.12 | 32.91 |
| Without technical guidance | 17.88 | 42.43 | 39.72 | 85.78 |
| Seed costs | 278.31 | 1,056.13 | 335.94 | 6,842.60 |
| Land value (R\$ 1000) | 56,531.79 | 113,714.10 | 44,516.75 | 83,516.48 |
| Number of counties | 2039 | – | 1084 | – |

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521 Note: “Treated” refers to producers who use transgenic seeds and “Control” refers to

522 producers who do not use them.

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534 Table 4 – Probit estimatives of transgenic seed adoption in Brazil

| Variable | Estimative | P-value ^{HC} |
|-----------------------------|--------------------------|-----------------------|
| Summer temperature | 0.3249874*** | 0.0000 |
| Summer rainfall | -0.0055190*** | 0.0000 |
| Winter temperature | 0.2428232*** | 0.0000 |
| Winter rainfall | -0.0041580*** | 0.0000 |
| Temperature variability | 0.2162869*** | 0.0000 |
| Rainfall variability | 0.0000425*** | 0.0020 |
| Water resources | 0.0014623*** | 0.0030 |
| High agricultural potential | 0.2011681* | 0.0760 |
| Low agricultural potential | -0.1367245* | 0.0500 |
| Farm income | 0.0000015* | 0.0870 |
| Age of head | 0.0010751*** | 0.0000 |
| Education of head | -0.0006022 ^{NS} | 0.4790 |
| Without technical guidance | 0.0008311 ^{NS} | 0.4270 |
| Seed costs | -0.0000037 ^{NS} | 0.3910 |
| Intercept | 3.160977*** | 0.0000 |

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536 Notes: 1) The Likelihood ratio statistics for the model is 1,677.69 with $P < 0.00001$. 2) P-537 Value^{HC} denotes heteroscedasticity consistent P values. 3) * implies significance at 10% and538 *** implies significance at 1%. 4) ^{NS} refers to no significant difference.

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550 Table 5 – Impacts of climate scenarios on conditional land value (with and without transgenic
 551 seed production)

| Variable | Treated | Control | ΔTT | P-value |
|------------------------------------|-----------|-----------|-------------|---------|
| <i>Land value</i> (current period) | 56,134.57 | 42,134.19 | 14,000.37 | 0.001 |
| A1B Scenario | | | | |
| Land value (2010-2039) | 63,303.41 | 41,570.25 | 21,733.15 | 0.000 |
| Land value (2040-2069) | 56,184.08 | 42,045.39 | 14,138.68 | 0.000 |
| Land value (2070-2099) | 55,121.21 | 40,635.91 | 14,485.29 | 0.000 |
| A2 Scenario | | | | |
| Land value (2010-2039) | 56,607.35 | 43,864.05 | 12,743.29 | 0.006 |
| Land value (2040-2069) | 56,348.82 | 43,068.50 | 13,280.32 | 0.000 |
| Land value (2070-2099) | 56,531.78 | 40,736.71 | 15,795.07 | 0.001 |

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553 Notes: 1) “Treated” refers to producers that use transgenic seeds, and “Control” refers to
 554 producers that do not use them. 2) Land values are represented in R\$ 1000. 3) ΔTT was
 555 estimated by kernel matching. 4) P-values based on the standard error were calculated by
 556 bootstrap.

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